# REA VAYA TRAVEL AND TOURS

For People on the move

Company Profile

Affiliated & Registered with the

Department of Tourism, Botswana

# ABOUT US

Rea Vaya (which means "we are going" in local lingo) is a boutique Travel and Tours business a full-service travel and tour agency dedicated to providing personalized and professional travel services to our valued clients. Our motto, *"for people on the move"* demonstrates our passion for travelling and our constant strive to lead the industry by providing fun filled travel experiences through unmatched service. We specialize in tailoring all facets of customer travel requirements, including innovative, unique and economical trip planning, route selection and customization, and booking hot spots around the world. Our knowledgeable and welcoming staff supports our customers in locating the top solutions for their travel, leisure, and tour requirements.

## **Our Unique Selling Point**

Since 2015, Rea Vaya has established strong relationships with our affiliations and stakeholders with premier services providers in Mozambique, Swaziland, South Africa, Namibia and across the globe to ensure that your experience with us is enhanced. Through this, we offer negotiated competitive rates, special offers, and other enticing incentives for travellers. By partnering with all sectors of the tourism value chain, we use our combined purchasing power to give our customers access to the highest degree of pleasure, thanks to our top-tier suppliers and our level of individualized service. We exist to provide our customers with the most complete and practical solutions that are catered to their unique needs and preferences.

# **Company History**

Rea Vaya Travel & Tours is a fully licensed travel company which was established in 2015 in Botswana. Its offices are at Capricorn House, Office No 12, Pilane Road, Gaborone. Very few companies, remember the first steps when starting their companies. With us, the journey has been full of beautiful memories for us and our clients as we navigated and learnt the ropes of travel. We remember the thrill of helping our first client for Sun city day trip working with friends, family members and our partners. We had nothing but the promise and commitment to offer a better service. We held on to our dream, often wondering if we would achieve what we set to do, but never gave up. Today, Rea Vaya is the most followed travel company across social media platforms in Botswana with over 3000 customers since 2015. This milestone offers us a great opportunity to reflect on our history as a business and recognise the people who have been part of our success. We commit to adapt to the changing needs of business sectors and become a major player through satisfying specialized requirements of the small, medium and large organizations. We value honesty and integrity. With Rea Vaya Travel & Tours our clients can expect transparency in all our business dealings

Vision

Our vision at Rea Vaya Travel and Tours is to be the premier travel company in the country, upholding fashionable values of hospitality and warmth. We will strive to be innovative, reliable, and flexible in our approach to the travel industry, and to continuously exceed our customers' expectations.

## Mission

Rea Vaya Travel and Tours works hard to give its clients the finest service possible, providing them with a wide range of travel alternatives, good value for money, and firstclass customer care. For every tourist, we pledge to deliver a memorable experience and consistently go above and beyond their expectations.

## Our Values

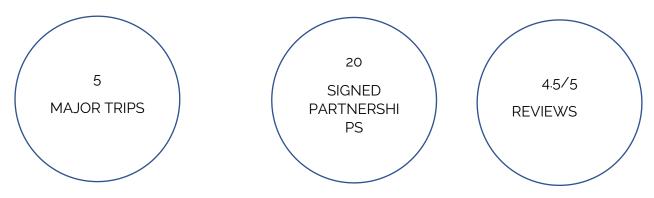
- Honesty and integrity in all our business dealings
- Open and transparent communication
- Respect for our customers and their individual needs
- Innovation in our travel services
- A commitment to quality and excellence
- A passion for travel and exploration
- Environmental stewardship and sustainability
- A culture of collaboration and teamwork

#### Services Offered

- Pre- arranged tours
- Custom packages
- Cross border tours
- Hotel bookings
- Educational tours
- Team buildings
- Bus Hire
- Car Rental
- Cruise Booking
- Visa & Passport Assistance
- Travel Insurance
- Travel Consultation

# REA VAYA TRAVEL AND TOURS IN NUMBERS





# SOME OF OUR POPULAR TRIPS AND DESTINATIONS

Sesolo 3 Countries Road Trip (Mozambique, Swaziland & South Africa)

Nicknamed "Sesolo", there are a few places on earth that capture the imagination that is offered by the 3 Countries Road Trip Challenge which involves travelling to South Africa, Swaziland and Mozambique. Within the rugged mountains, dense forest and wildlife lies rich history and an undeniable spirit of an African adventure. If your adventure involves a highway adventure or a combination of land and sea travel, Sesolo is our brainchild. A community of people who have one thing in common;travel and adventure. Sesolo will give you the African adventure you've dreamt of to the Islands of Portuguese and Inhaca Island, Ponta Do Ouro, Belene, Swaziland and South Africa. Over 1500 customers have gone to Sesolo since 2015 with corporates also joining the adventure trip.

# Sun City/ Magaliesburg/ Hartbeespoort/ Bela Bela Trip

So tranquil and magical. It's like being transported into some kind of fairytale. The best 'green bath' ever. Just gorgeous nature all around you, outshines the art for sure, but all the same - wonderful creations. Just less than 2 hours from Gaborone, we know all the best stops and activities along Magalies, Harties, Zebula, Bela Bela and Suncity. Trust Rea Vaya to help develop you a package that speaks to your budget and adventure interest

#### Cape Town Adventure Trip

Join us for a trip to South Africa's southwest coast, on a peninsula beneath the imposing Table Mountain. Slowly rotating cable cars climb to the mountain's flat top, from which there are sweeping views of the city, the busy harbor and boats heading for Robben Island, the notorious prison that once held Nelson Mandela, which is now a living museum

#### Ponta Do Ouro, Mozambique

Ponta do Ouro is a town in the extreme south of Mozambique, lying on the Mozambique Channel south of Maputo and just north of the border with South Africa. It is known for its beautiful beaches, warm waters, and rich marine life. The town also offers a wide variety of eateries, bars, and shops serving both local and foreign cuisines, as well as traditional Mozambique fare.

Durban, South Africa

The Indian and colonial influences on this coastal city in South Africa are undeniable, and the fusion of the two cultures and architectural styles makes Durban distinctive in the country. The combination of natural beauty and a contemporary resort draws surfers, families, and fishermen to Durban's Golden Mile. This is a great place to visit for both families and couples because there are so many big city attractions.

#### Kasane & Victoria Falls

Join us for a thrilling and exciting adventure, filled with unsurpassed beauty and mystery, history, customs and culture and wildlife. This trip takes you to one of the greatest attractions in Africa and one of the most spectacular waterfalls in the world, Victoria Falls. Kasane and Victoria Falls are conveniently located close to both the Botswana and Zambia borders, making them easily accessible from both countries.

#### Bazaruto Island Explorer

Join us as we explore the Bazaruto Island on this magnificent Island Hopper Trip. The trip includes stops at Tofo, Inhambane, Benguara and Bazaruto Island in Mozambique. The idyllic islands of the Bazaruto Archipelago in Mozambique are known for their unspoilt beauty and diverse ecologies. The pristine coral reefs are home to more than 2000 fish species as well as whales and dolphins. Needless to say, the diving and snorkelling in the Bazaruto Marine National Park is superb and sought after by many travellers.

# OUR APPROACH TO PARTNERSHIPS

Upon securing approval and in executing your travel request, Rea Vaya will be guided by the following process:

- **Client Engagement** Further engaging Client to discuss the Scope of Works and reach consensus on the agreed Activities and Deliverables.
- **Research & Design -** Research and redesign the Travel Package in line with the client's expectations.
- **Implementation Process** Execution of the Project will involve the deployment of a combination of methodologies to be used which includes engaging the Project Teams to undertake a familiarisation tour.
- Advisory Services Rea Vaya will be available to assist the client on an advisory and need basis if and when the Client may require assistance.

# MEET THE COMPANY CHIEF EXECUTIVE OFFICER

Atlarelang Mmolotsi is a well-knowledgeable Business Advisor, Travel Consultant and SMME Development Specialist who possesses more than 10 years of work experience within different industries in Botswana. Her experience entails key performance areas such as Project Management, Business Consulting, SMME Development, Travel

Management, Stakeholder Management, Leadership, Business Development, Program Development & Facilitation, Sales & Marketing, Commercial Awareness, Project Management, Business Strategy Development and Implementation, Management Coaching, Organizational Culture, Strategy and Planning, Talent Management and Performance Management amongst others.

Atlarelang holds a Bachelor of Business Administration Degree (BBA) from the University of Botswana and recently completed the Commonwealth Executive Master's Degree in Business Administration(MBA). In addition to this, she also completed the Train The Trainer Program, Coaching For Business Entrepreneurs and Mentoring amongst other courses.

## WHAT CLIENTS SAY ABOUT US

According to feedback from our members, I want to let you know that the trip was fantastic and everything worked out seamlessly! The hotels and the tours our members used were excellent! Hotel locations in particular were ideal.– **Oupa Sepopa, DTCB Social Club Chairman** 

Booking through Rea Vaya is always very easy and makes our lives so much easier. I have travelled with them to Cape Town and Mozambique since 2016 including with friends and family. I have nothing bad to say! Thank you for giving us tips and guidance before we left on what to bring and such, that was very helpful. We received updates before and during the trip. Thank you for the great customer service **– Masego Asekeng** 

BOSETU is so thankful for the experience that our members got through Rea Vaya during our Mozambique trip in 2019. The hotels, buses and activities were amazing. You guys know much more than travel. You are good with planning and helping customers. To any organization that thinks of travelling, Rea Vaya is the go-to agency. – Bopa Bopa – Organizing Secretary, BOSETU

On behalf of MVAF Club committee, our overall experience with Rea Vaya is really good. Our first trip with them was completely hassle free. The team was super helpful and extremely polite. We had the best experience in Mozambique and we have engaged them again for the 2023 Cape Town Tour. Their choice of hotels is good. Thank you, Rea Vaya, for planning super fun and amazing trip for us. We encourage more companies to collaborate with u – Tshupo Mosweu, MVAF Social Club

## CONTACT US

## PHYSICAL ADDRESS

Office No 11, Capricorn House Plot 165, Pilane Road Gaborone

POSTAL ADDRESS

P.O. Box 203319 Gaborone, Botswana

TELEPHONE

Office: +267 3111490 Mobile:

Email Address:

TESTIMONIALS